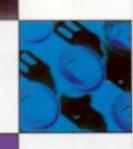


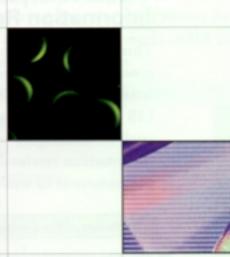
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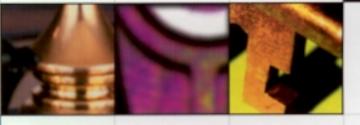
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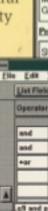
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Enediynes are a class of bioactive com-pounds currently under investigation for their cytotoxicity. Among them, calicheamicin  $\gamma_1^{I}$  is an interesting natural product which has shown potent activity against tumor cells. Our objective is to search for synthetic enediynes and obtain preparative data, and retrieve only those compounds where cytotoxicity information has been reported.



Our inquiry begins with a substructure search of the enediyne group, and data search which looks for preparative information, cytotoxicity and biological function.

The resulting list of six structures con-

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tains, in addition to 📃 calicheamicin  $\Theta_1^I$ and calicheamicin  $\gamma_1^{I}$ , the compound illustrated here.

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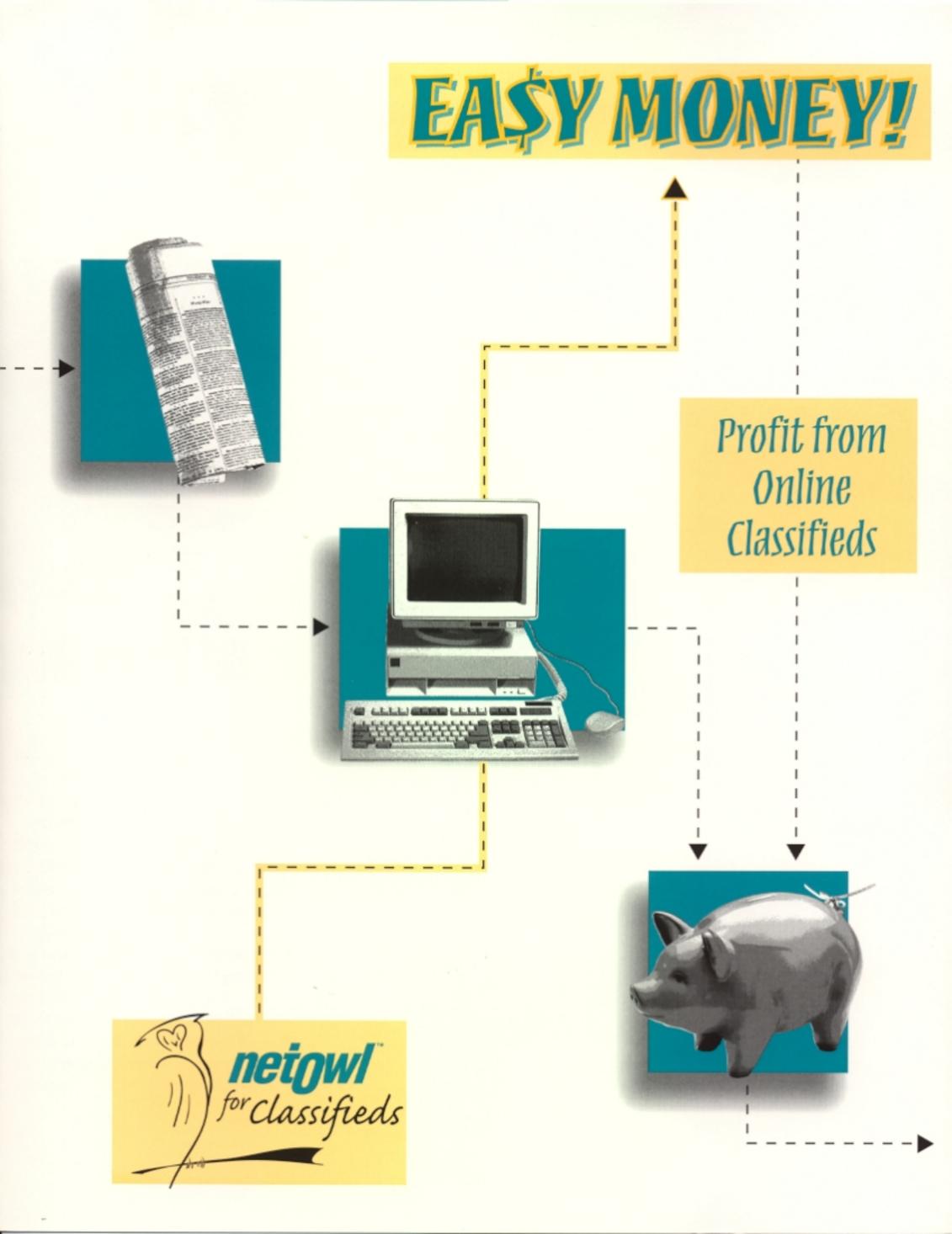
COLLECTIONS."

-Jeanie M. Welch, Reference Unit Head University of North Carolina at Charlotte

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## The Online Classifieds Challenge

s a member of the newspaper industry, you're aware of how the Internet is changing everything. On the one hand, it offers you the potential to *grow your classified ad revenues* by exploiting new channels and providing added value to advertisers. On the other hand, a host of *new cyber-competitors* threaten to pull down prices and erode your profits. The immediate challenge is to leverage the Internet to increase your revenues.

## See NetOwl for Classifieds at National Trade Shows

**NAA Classifieds Conference** 

May 31 - June 3, 1998 Boston, Massachusetts Booth 21

NAA Connections '98 June 19 - 21, 1998 Orlando, Florida Booths 4-5



# Netowl for Classifieds Makes Online

Just in time to meet the online challenge, IsoQuest brings you NetOwl<sup>™</sup> for Classifieds, an intelligent ad parser that automatically processes your classified ads for Web publishing and redistribution to new outlets. Based on advanced linguistic and natural language processing technology, NetOwl for Classifieds is a highly-customizable software package that accurately *interprets, expands and normalizes all abbreviations and acronyms* typically found in classified ads.

NetOwl for Classifieds empowers you to diversify your distribution channels and increase your revenues by automatically populating a structured

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THURSDAY. SE

World Wide

Chances are you're looking to answer these questions:

What's the quickest and easiest way to publish classifieds on the Web?

> How can I package our classifieds for redistribution?

> > Is there an easy way to convert classified ads into a searchable database?

## NetOwl for Classifieds IN ACTION

Consider the following classified advertisement of a car for sale:

Hyundai Excel, 1995, 30,000 mi., AC, CD, Excel cond. \$4,500 obo.

A person would understand that the first occurrence of "Excel" is the car's model, while the second occurrence refers to the car's condition. Commercial indexing software hasn't been able to duplicate this human intelligence—until now. NetOwl for Classifieds interprets the same ad in the following way:

Make:	Hyundai
Model:	Excel
Year:	1995
Condition:	Excellent
Mileage:	30,000
Options:	Air conditioning,
	CD player
Price:	\$4,500 or best offer

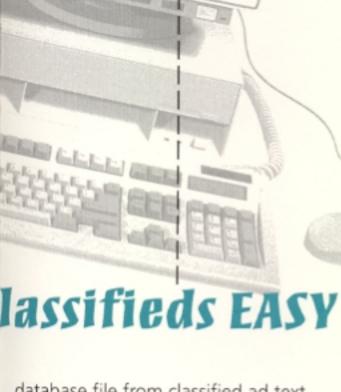
With modules for transportation, real estate and employment, NetOwl for Classifieds enables you to **publish classifieds on the Web** quickly and easily.

# Publish Classifieds Online LHE Edsy Way

To learn more about how NetOwl for Classifieds can help you turn your classifieds into easy money, *fill out and return the attached business reply card* or call IsoQuest at 800.511.6398. IsoQuest has provided cutting-edge intelligence discovery solutions to corporations, search and retrieval companies, government agencies and content publishers worldwide, including IBM, EDGAR Online, Excalibur Technologies, Infoseek, Knight Ridder New Media, NewsEdge and Thomson Corporation.

# **NetOwl for Classifieds Features**

- Customizable modules for transportation, real estate and employment
- Automatically expands and normalizes abbreviations and acronyms
- Robust processing of complex ads, including long-liners, nested ads, dealer ads, etc.
- Accurately processes information contained in classified ad headers
- Integrates with all major pre-press and ad capture systems
- Runs on Windows and Unix platforms
- Fast!—Can process up to 1,000 ads in 5 seconds



database file from classified ad text. Consider the potential payoff from distributing your real estate classifieds through the following channels:

- Newspaper listings
- Searchable Web site
- Print directories
- Online real estate search services
- Agents and brokers
- Corporate relocation agencies

Publishing searchable classifieds on the Web and redistributing ads to new outlets provides added value to your advertisers and increases your classified ad revenues.